MARINE

CARGO

ASIA-PACIFIC



Allied World's Marine team underwrites a broad spread of internationally sourced cargo business that includes all types of goods in transit – whether by sea, air or land, plus storage risks. We focus on a diverse range of clients from small-to-medium sized enterprises (SMEs) to multinationals.

Drawing on extensive market knowledge and technical expertise and working closely with brokers, our underwriters are committed to delivering the highest level of service, are flexible in their approach and are empowered to make decisions. We place great emphasis on understanding our clients' business and the team travels regularly with brokers to meet and build relationships with our clients.

KEY COVERAGE

- Annual cover, single voyage
- Comprehensive all risks coverage
- Direct, Facultative, Multinational
- Primary or excess layers
- Project Cargo & Delay in Start Up insurance
- Stock Throughput
- Risk managed accounts

TARGET CLASSES

We have a broad appetite including:

- Heavy Lift
- Hi-tech/Electronics
- Manufactured goods
- Metals and minerals
- Petrochemicals
- Project cargo/Infrastructure business

CAPACITY

Up to US$50M for general cargo and US$50M for project cargo.

CLAIMS SUPPORT CLIENTS CAN COUNT ON

We understand that our reputation is built upon a solid promise to our policyholders. Committed to the highest levels of professionalism, responsiveness and good faith in claims handling, we partner with claims professionals who have extensive knowledge of and experience in handling marine-related claims. The marine claims professionals we engage work diligently to resolve claims and are widely respected within the industry.

UNDERWRITING STRATEGY

- Building long term and reciprocal relationships with our brokers and clients
- Delivering outstanding underwriting expertise, service and responsiveness
- Providing excellent financial security
- Adding value to clients via our risk management capability
- Capacity to lead or follow

RISK MANAGEMENT

- We have in place industry leading experts in Marine Risk Management, including specific expertise in Supply Chain Logistics, Logistics Security and Project Cargo insurance.
- Our Risk Managers come from the Cargo industry having held global Risk Management positions and having worked on cargo ships loading and unloading all sorts of cargo.
- This experience and understanding of the realities associated with this complex industry, allows us to offer practical and commercial risk mitigation advice to our clients.

CONTACTS

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