

# **Product Value - Information Exchange Template**

Carrier name	Allied World Assurance Company (Europe) dac
Broker name	
Product name and	Surveyors Professional Indemnity Policy
reference	PISVR-UK 00002 148 (01/24)
Reference/UMR	
[Binder]	
Reference [Class of	UK Commercial – Professional Indemnity
Business]	
Date	July 2024

#### **Manufacturer Information**

The fields below should be completed by the carrier. The information provided should be sufficient for distributors in the chain to understand the value of the product, the intended target market and those to whom the product should not be marketed. Other information should be included (if relevant) to advise distributors of how their known or expected actions might affect the value of the product.

## Product information

#### **Product Description**

A professional indemnity product that provides the minimum terms required for this profession for insurance protection to the customer against financial losses from a breach of professional duty if they provide designs, specifications, advice, surveys, or instructions during their professional duties.

There are no add-on covers available to purchase separately under this product.

#### **Key Features**

- Civil liability for compensation, damages, or legal costs the insured is legally liable to pay a client or customer for loss or damage resulting from the Insureds professional business.
- Adjudication referrals.
- Arbitration referrals.
- Defence costs incurred in respect of a covered claim.
- Innocent non disclose.
- Run-off.

#### **Automatic Extensions**

- Awards by Ombudsmen.
- Compensation for attendance.
- Statutory liabilities:
  - The Consumer Protection from Unfair Trading Regulations 2008.
  - The Business Protection from Misleading Marketing Regulations 2008.
  - Estate Agents Act 1979.



- The Health and Safety at Work etc Act 1974.
- The Health and Safety at Work (Northern Ireland) Order 1978.
- The Construction (Design and Management) Regulations 2015.
- The Corporate Manslaughter and Corporate Homicide Act 2007.
- The Bribery Act 2010.
- The Data Protection Act 2018.
- Or similar, prior or successor legislation to that detailed in the list above.
- Legal representation costs.

#### Claims

Claims are handled by Allied World.

## Complaints

Complaints are handled by Allied World:

Allied World Assurance Company (Europe) dac 19<sup>th</sup> Floor, 20 Fenchurch Street London EC3M 3BY

#### **Renewal Process**

The renewal process and renewal notice are the responsibility of the distributor who deals directly with the customer.

**Territorial Limits** Worldwide excluding USA and Canada.

Jurisdiction Limits Worldwide excluding USA and Canada.

#### **Distribution Strategy**

Our Product Approval Process considers whether the proposed distribution is appropriate for our identified target market and the competency and experience of the parties involved in the distribution of our product.

This product can be distributed via FCA authorised brokers and MGAs, and Appointed Representatives with the prior agreement of Allied World and is appropriate for the identified target market.

Brokers must enter into our standard format Terms of Business Agreement (TOBA) before we will transact business, where our preferred approach to agreeing TOBAs is via REG.



#### Product Governance

#### Product Governance Group (PGG)

PGG is responsible for:

- Assessing Allied World products for pricing and product fair value and how they are distributed to ensure they are appropriately designed and distributed to meet the needs of the identified target market.
- Reviewing management information to ensure the product is performing in the way expected.
- Overseeing the process for the design, testing and approval of new products and significant adaptations to existing products.

PGG has senior management representation and includes Legal & Compliance. It is chaired by the Chief Underwriter Officer and meets at least quarterly.

## **Product Approval Process**

The Product Approval Process document outlines the approval process and is applicable to products issued by Allied World Assurance Company (Europe) dac.

New products and/or significant changes to existing products are evaluated and approved prior to customer distribution and the process considers the Customer Risk Assessment Form (CRAF) which captures:

- Underwriting and regulatory information
- Acquisition costs and fees
- Customer risk
- Target market
- Product risk / product testing
- Sales risk / assessment of distribution of product
- Service risk

No significant adaptions have recently been made to the Surveyors Professional Indemnity Policy PISVR-UK 00002 148 (01/24)

#### **Product Testing**

The Product Approval Process considers what product testing is appropriate for new products or where there has been a significant adaptation to an existing product, what has been done and whether that is commensurate with the product and its complexity.

#### **Product Reviews and Fair Value**

Our product governance process requires a review of our products and target market statements at least annually to determine if the product offers fair value to the end customer.

These reviews consider the:

- Target market and any changes in the foreseeable future,
- Distribution strategy,



- Remuneration structures,
- Product information and performance (considering complaints and actual vs expected loss ratios),
- When wordings were reviewed by Legal Counsel,
- The experience of those involved in product manufacturer; and
- Distribution feedback where available from distributors and customers.

# **Vulnerable Customers**

Allied World is committed to providing positive outcomes to all customers, including the identification, assessment, monitoring and management of customers with vulnerabilities.

# Fair Value Attestation 2024

We attest that the product represents Fair Value to its intended target market for a reasonably foreseeable period and is subject to distributors:

- Not charging customers additional amounts over and above the gross premium quoted by us without first determining that they do not have a detrimental effect on the value of the product.
- Highlighting to customers the key exclusions and limitation of the policy.
- Ensuring that no duplicate cover exists or is caused by add-on where that cover is already provided by the policy as this may affect the intended Fair Value of this product to the customer.

#### Target market

# What is the product?

A commercial lines general insurance product suitable for business customers.

# Who is the product designed for?

This product is designed to for customers whose income is generated from charging a fee for their professional services where they provide services, designs, advice, or consultancy and where membership of some professional bodies or industry associations make professional indemnity cover compulsory.

# What are the Target Classes?

Surveyors regulated by the Royal Institute of Chartered Surveyors.

# What customer need is met by this product?

Customers who require insurance protection against financial losses from breach of professional duty such as defence costs if the client alleges that inadequate or negligent advice, services or designs have been provided that cause them to lose money.

# How can the product be purchased?

This product can be sold by FCA authorised brokers either face to face, by telephone, online or a mix of these methods.

# Are there changes anticipated to the target market?



<b>T</b>	
	of customer for whom the product would be unsuitable
•	roduct is not:
i.	Designed for and would not be expected to provide fair value to customers who fall outsid
	<ul> <li>the identified Target Market and is not suitable for:</li> <li>ICAEW regulated accountants, as it does not meet the required minimum terms an</li> </ul>
	conditions required by the regulating body.
	<ul> <li>Lawyers.</li> </ul>
	<ul> <li>Financial advisers (IFA).</li> </ul>
	<ul> <li>Insurance brokers.</li> </ul>
	<ul> <li>Building contractors.</li> </ul>
ii.	Suitable for consumers as defined by the FCA. A consumer is classed as any person who
	acting for purposes which are outside their trade or profession.
Any n	otable exclusions or circumstances where the product will not respond
	tant Conditions
•	There are conditions which are precedent to our liability, and these are clearly stated in the
	policy wording. These conditions oblige the Insured to act in a certain way or stipulate
	contingency upon which the validity of the policy or a claim depends. It is the responsibilit
	of the distributor to familiarise themselves with the conditions precedent and see
	clarification from us if unclear.
•	Limits of liability apply to each policy section, section extensions and additional cover, an
	the amounts are specified in the policy schedule.
•	Where an excess is payable the amount is specified in the policy schedule.
•	The insured must:
•	<ul> <li>Advise us of any changes to their activities and registration status.</li> </ul>
	<ul> <li>Take all reasonable steps to comply with all relevant applicable laws, obligation requirements, regulations, and codes of professional conduct.</li> </ul>
	<ul> <li>Give notice to us as soon as reasonably practicable of any circumstance or claim, i any event give notice within 10 working days after the expiry.</li> </ul>
	<ul> <li>Fully cooperate with us in the defence, investigation or settlement of any matter that may involve this Policy.</li> </ul>
-	
•	The insured may have specific additional obligations under their policy which will be show
	in the policy schedule as either Exclusions, Endorsements, Conditions or Claims Condition
Key E	xclusions
•	Fines and penalties.
٠	Injury to an employee.
٠	Claims first made or deemed first made prior to the start date.
٠	Cyber related losses.
٠	External wall fire review process and EWS1 form work.



- Fire Safety and combustible cladding for buildings of 5 stories and above.
- Sanction, prohibition or restriction under United Nations resolutions, or the trade or economic sanctions, laws or regulations of the European Union, United Kingdom or United States of America.

Other information which may be relevant to distributors

For general product governance queries and return of the completed Product Information Value Template please email:

productgovernance@awac.com

For Underwriting queries please email your Allied World Underwriting contact:

#### name.surname@awac.com

Date Fair Value assessment completed	2024
Expected date of next assessment	2025

Carolyn Shreeve SVP, Chief Underwriting Officer, Europe Allied World Assurance Company (Europe) dac 19th Floor, 20 Fenchurch Street London EC3M 3BY United Kingdom

The following should only be completed <u>after</u> the Broker Information section below has been completed and provided by Distributor 1.

Total commissions		
Total fees		
Total other Distributor remuneration		

#### **Distributor Information**

The fields below should be completed for all Distributors in the chain. Distributor 1 should be the Distributor in direct contact with the carrier and the highest Distributor number should be the Distributor in direct contact with the customer. The information provided should include the type and amount of remuneration (including fees and commissions) of each Distributor, where this is part of the premium or otherwise paid by the customer, for the product.

of the premium of otherwise paid by the customer, for the product.		
Distributor 1 – [insert name]		
Retained commission		
Fees		
Other remuneration		
Explanation of activities provided		



Select all that apply:		
	ed directly to insureds. The broker's role is to	Yes/No
understand the demands and needs of the insured and then obtain		
quotations from insurers.		
•	n the producing brokers/Appointed	Yes/No
	ing due regard to the best interests of the end	
client.		
Advised – the product is sold on	an advised basis	Yes/No
Non-Advised – the product is so	old on a non-advised basis	Yes/No
Claims – the broker provides cla	ims first notification of loss	Yes/No
Other – please describe		Yes/No
product's value.	oducts/activities sold alongside the product whic	h may affect the
Select all that apply:		
Legal expenses		Yes/No
Gap cover		Yes/No
Key cover		Yes/No
Emergency home cover		Yes/No
Loss recovery (pays for a loss as	sessor to act on insureds behalf)	Yes/No
Breakdown cover		Yes/No
Windscreen cover		Yes/No
Courtesy car cover		Yes/No
Risk Management services e.g. ł	nealth & safety assessment, consultancy	Yes/No
	he same provider) including fee structure	Yes/No
Other – please describe		Yes/No
Information on how the selected	d products above affect the product's value	
	emuneration paid by the customer is	
consistent with the regulatory o	bligations of Distributor 1.	Yes/No
Distributor 2– [insert name]		
Retained commission		
Fees		
Other remuneration		
Explanation of activities provide	d	
Select all that apply:		



<b>Direct</b> – The product is distributed directly to insureds. The broker's role is to	Yes/No
understand the demands and needs of the insured and then obtain	·
quotations from insurers.	
Wholesale - The broker works on the producing brokers/Appointed	Yes/No
Representative instructions paying due regard to the best interests of the end	
client.	
Advised – the product is sold on an advised basis	Yes/No
Non-Advised – the product is sold on a non-advised basis	Yes/No
Claims – the broker provides claims first notification of loss	Yes/No
Other – please describe	Yes/No
Information on any ancillary products/activities sold alongside the product which	n may affect the
product's value.	
Select all that apply:	
Legal expenses	Yes/No
Gap cover	Yes/No
Key cover	Yes/No
Emergency home cover	Yes/No
Loss recovery (pays for a loss assessor to act on insureds behalf)	Yes/No
Breakdown cover	Yes/No
Windscreen cover	Yes/No
Courtesy car cover	Yes/No
Risk Management services e.g. health & safety assessment, consultancy	Yes/No
Premium finance (if offered by the same provider) including fee structure	Yes/No
Other – please describe	Yes/No
	, -
Information on how the selected products above affect the product's value	
· · ·	
It is confirmed that the above remuneration paid by the customer is	
consistent with the regulatory obligations of Distributor 2.	Yes/No
Distributor 3– [insert name]	
Retained commission	
Fees	
Other remuneration	
Explanation of activities provided	
Select all that apply:	
Select all that apply: Direct – The product is distributed directly to insureds. The broker's role is to	Yes/No
	Yes/No



	s on the producing brokers/Appointed	Yes/No
Representative instructions p	baying due regard to the best interests of the end	
client.		
Advised – the product is sold	on an advised basis	Yes/No
Non-Advised – the product is	s sold on a non-advised basis	Yes/No
Claims - the broker provides	claims first notification of loss	Yes/No
Other – please describe		Yes/No
	products/activities sold alongside the product which	may affect the
product's value.		
Select all that apply:		
Legal expenses		Yes/No
Gap cover		Yes/No
Key cover		Yes/No
Emergency home cover		Yes/No
Loss recovery (pays for a loss	assessor to act on insureds behalf)	Yes/No
Breakdown cover		Yes/No
Windscreen cover		Yes/No
Courtesy car cover		Yes/No
	g. health & safety assessment, consultancy	Yes/No
	by the same provider) including fee structure	Yes/No
Other – please describe		Yes/No
Information on how the selec	cted products above affect the product's value	
	e remuneration paid by the customer is	
	y obligations of Distributor 3.	Yes/No
Distributor 4– [insert name]		
Retained commission		
Fees		
Other remuneration		
Explanation of activities prov	Ided	
Select all that apply:		
Discondente de la construction d	outed directly to insureds. The broker's role is to	Yes/No
•		
understand the demands and	a needs of the insured and then obtain	
understand the demands and quotations from insurers.		
understand the demands and quotations from insurers. Wholesale - The broker work	s on the producing brokers/Appointed	Yes/No
understand the demands and quotations from insurers. Wholesale - The broker work		Yes/No



Advised – the product is sold on an advised basis	Yes/No
Non-Advised – the product is sold on a non-advised basis	Yes/No
Claims – the broker provides claims first notification of loss	Yes/No
Other – please describe	Yes/No
Information on any ancillary products/activities sold alongside the product which	may affect the
product's value. Select all that apply:	
Legal expenses	Yes/No
Gap cover	Yes/No
Key cover	Yes/No
Emergency home cover	Yes/No
Loss recovery (pays for a loss assessor to act on insureds behalf)	Yes/No
Breakdown cover	Yes/No
Windscreen cover	Yes/No
Courtesy car cover	Yes/No
Risk Management services e.g. health & safety assessment, consultancy	Yes/No
Premium finance (if offered by the same provider) including fee structure Other – please describe	Yes/No Yes/No
It is confirmed that the above remuneration paid by the customer is	Yes/No
consistent with the regulatory obligations of Distributor 4.	
Distributor 5– [insert name]	
Retained commission	
Fees Other sectors and the sector of the sec	
Other remuneration	
Explanation of activities provided	
Select all that apply:	N
<b>Direct</b> – The product is distributed directly to insureds. The broker's role is to understand the demands and needs of the insured and then obtain quotations from insurers.	Yes/No
Wholesale - The broker works on the producing brokers/Appointed Representative instructions paying due regard to the best interests of the end client.	Yes/No
Advised – the product is sold on an advised basis	Yes/No
Non-Advised – the product is sold on a non-advised basis	Yes/No
Claims – the broker provides claims first notification of loss	Yes/No
Other – please describe	Yes/No



Information on any ancillary products/activities sold alongside the product whi	ich may affect the
product's value.	
Select all that apply:	
Legal expenses	Yes/No
Gap cover	Yes/No
Key cover	Yes/No
Emergency home cover	Yes/No
Loss recovery (pays for a loss assessor to act on insureds behalf)	Yes/No
Breakdown cover	Yes/No
Windscreen cover	Yes/No
Courtesy car cover	Yes/No
Risk Management services e.g. health & safety assessment, consultancy	Yes/No
Premium finance (if offered by the same provider) including fee structure	Yes/No
Other – please describe	Yes/No
It is confirmed that the above remuneration paid by the customer is consistent with the regulatory obligations of Distributor 5.	Yes/No