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Lloyd's of London

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The Bespoke division underwriting team create tailored solutions intended to meet the unique needs of each client. Drawing on extensive market knowledge and technical expertise and working closely with brokers, our underwriters are committed to delivering the highest level of service, are flexible in their approach and are empowered to make decisions.

TERRITORIES

Worldwide

CAPACITY

- \$300,000 any one combination for FTC and MTC
- \$5M any one loss for Mortgage Impairment
- Up to \$100,000 any one loss in respect of product enhancement

TARGET CLASSES

Non-cat exposed commercial enterprises including but not limited to:

- Trucking/commercial vehicle entities
- OEMs and dealerships
- Associations, employment benefit providers, clubs and societies
- Financial institutions including credit unions
- Commercial insureds looking to build enhancement products

KEY PRODUCTS

Our group products include:

- Fire Theft Collision (FTC) on trucks/commercial vehicles
- Motor Truck Cargo (MTC) written in conjunction with FTC
- Dealership & Original Equipment Manufacturer (OEM) enhancement products
- Mortgage Impairment
- Loan & credit card enhancement coverages
- Product enhancement tailored solutions to specific insureds, associations and employment groups

We have the ability to:

- Create enhanced customer value by building bespoke tailored solutions to enhance our clients' core products and services
- Add existing products to current placement programmes – extending benefit to the client and production chain

LLOYD'S

Underwriters

UNDERWRITING STRATEGY

- Lead market for existing and new business, working with brokers to meet the insurance needs of their clients
- Ability to combine with other coverages underwritten by our specialist colleagues from other lines of business within Allied World and the wider Fairfax group of companies
- An underwriting appetite that supports a flexible approach to product design rather than 'one size fits all'
- Building long-term and reciprocal relationships with our brokers and clients
- Deliver excellent underwriting service supported by strong data analytics, technical ability and responsiveness

SECURITY AND FINANCIAL STRENGTH

Allied World's Lloyd's Syndicate 2232 benefits from the ratings assigned to Lloyd's: A (Excellent) from A.M. Best, A+ (Strong) from Standard & Poor's and AA- (Very Strong) from Fitch Ratings. In addition, we are part of the Lloyd's chain of security and as a result all policies written by Syndicate 2232 are backed by the Lloyd's central fund.

LLOYD'S

Underwriters