

# HOSPITALS

Allied World understands the far-reaching changes - and exposures - that confront today's hospitals. That is why comprehensive coverage is fundamental for an organization's survival. With extensive knowledge of the field, we deliver specialized products to meet the unique and diverse needs of the hospital industry.



## TARGET CLASSES

Allied World's robust appetite for Hospitals includes (but is not limited to):

- Health Systems
- Community General Hospitals
- Cancer Hospitals
- Critical Access Hospitals
- Rehabilitation Hospitals
- LTACH Facilities
- Surgical Hospitals
- Psychiatric Facilities

## FEATURES & HIGHLIGHTS

- Separate limits for both Professional and General Liability available
- Broad definition of Insured includes primary coverage of employed physicians
- Flexible deductibles/retention options
- Dedicated risk manager and claims manager for each account
- Claims team whose community hospital experience averages ten years

## LIMITS

- Standard primary limits of \$1 million / \$3 million
- Excess or Umbrella up to \$25 million

## A COORDINATED APPROACH

Our specialty insurance model is built around dedicated service teams in underwriting, risk management and claims, each staffed by professionals who have a wealth of healthcare experience, a commitment to excellence and a track record of delivering results.

Engaging potential policyholders in the underwriting process is essential to ensuring the success of the policyholder-carrier experience. Pre-bind conference calls and on-site visits are just the beginning of our long-term commitment to our policyholders.

## RISK MANAGEMENT EXPERTISE

Risk management services are generally available to Allied World's hospital policyholders free of charge. This support is designed to be an integral component of a comprehensive insurance program – adding value beyond simply a policy.

Risk Management services include:

- Clinical Risk Assessments
- Education Programs
- Risk Management Hotline – "24/7" toll-free access
- Policy and Procedural Development
- Risk Management Research and Publications

## STRATEGIC RESPONSE®

Recognizing that the first 72 hours following a crisis event are the most critical, Allied World provides our healthcare policyholders with access to Strategic Response, a 24/7 crisis hotline. Should a crisis occur, Strategic Response will work with and refer executives to professional public relations resources for advice and guidance in managing the situation and mitigating the damage.

## EXPERIENCED CLAIMS TEAM

Our claims analysts understand the challenges of working with healthcare facilities. Our team members have extensive medical industry experience handling and defending standard of care claims. We have built an excellent reputation based on a proactive approach and open dialogue with policyholders.

## CONTACTS

### Karen Crawford - East Zone

VP, North American Healthcare Division  
E. karen.crawford@awac.com  
T. 678.704.8410

### Beth McCormick - West Zone

VP, North American Healthcare Division  
E. beth.mccormick@awac.com  
T. 312.646.7718

